



ANNUAL EXECUTIVE'S CONFERENCE & TABLE TOP SHOW + NETWORKING EVENT

JANUARY 18-19, 2023

OMNI CHAMPION'S GATE RESORT // ORLANDO, FLORIDA

EDUCATIONAL SPONSORS

AMES TOOLS • AMICO • ARGOS USA • BASWA • CERTAINTEED • DIGIBUILD
JS SPECIALTY PRODUCTS • JACKSON/FLAYLER • LANCO PAINTS • MARINOWARE • MASTER WALL, INC.
PLASTIC COMPONENTS • QUIKRETE • SENCO • STO • TITAN FL. • WALL & CEILINGS MAGAZINE

FLORIDA WALL & CEILING CONTRACTORS ASSOCIATION

ANNUAL EXECUTIVE'S CONFERENCE & TABLE TOP SHOW + NETWORKING

WEDNESDAY // JANUARY 18, 2023

3:00 - 5:00 PM Board of Director's Meeting

5:30 - 7:30 PM **OPEN TABLE TOP SHOW + NETWORKING** - Open to all event attendees.
Free food with cash bar and networking with over 25 industry manufacturers and service providers.

THURSDAY // JANUARY 19, 2023

7:30 AM Check-in with Continental Breakfast

8:00 - 10:00 AM **CLASS I - LIENS & PAYMENT BOND CLAIMS: A PRACTICAL OVERVIEW**
Presented by Dan W. Matlow, Attorney, Vezina, Lawrence & Piscitelli, Ft. Lauderdale, FL

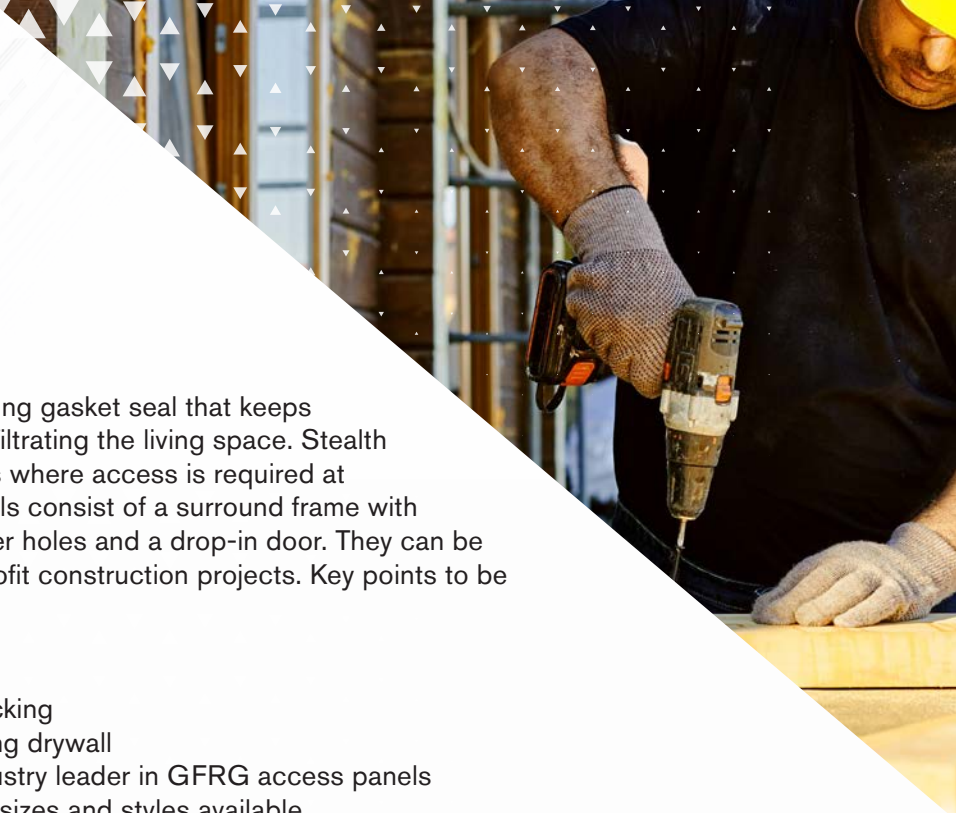
Liens and payment bonds provide important security for subcontractors seeking to enforce their right to payment. Importantly, Florida law imposes a number of technical requirements in connection with lien and payment bond claims. In that regard, the Florida Statutes are strictly construed against contractors and subs who fail to satisfy the various technical requirements. What may seem like minor mistakes often lead to lien or payment bond rights being lost. This program will provide an overview of the technical requirements for lien and payment bond claims (such as required notices and calculating the amount of the lien), various types of payment bonds, common defenses and strategies for avoiding defenses. Points to be covered:

- Notice requirements of lien claims
- Notice requirements for payment bond claims
- Calculating the amount of lien and payment bond claims
- Fraudulent lien/payment bond claim defense and other defenses
- Releases of Lien
- Litigation considerations

CLASS I - A - STEALTH ACCESS PANELS

Presented by Chris Chelli, Stealth Products Specialist, Wind-Lock, Leesport, PA

Stealth Access Panels are glass fiber reinforced gypsum ceiling access panels that are aesthetically pleasing because they are designed to blend seamlessly into a drywall ceiling. Stealth Panels are available in commercial, residential, interior and exterior models in a wide range of stock and custom sizes. Residential models



incorporate an energy saving gasket seal that keeps attic temperatures from infiltrating the living space. Stealth Panels are perfect for jobs where access is required at regular intervals. The panels consist of a surround frame with pre-drilled/spotted fastener holes and a drop-in door. They can be used in both new and retrofit construction projects. Key points to be covered are:

- GFRG
- No shrinking - No cracking
- Blends into surrounding drywall
- Wind-Lock as the industry leader in GFRG access panels
- Standard and custom sizes and styles available

10:00 - 10:15 AM REFRESHMENT BREAK

10:15 AM - Noon **CLASS II – INTRO TO LEAN CONSTRUCTION THROUGH LCI**

Presented by Travis Branham, KHS&S Contractors, Orlando, FL

A presentation of KHS & S' Lean Journey over the past few years and how the use of the Last Planner System (LPS) has helped the company become better at maintaining a reliable plan through the build process and also the firms Weekly Work Plans (WWP) in which it relates to project schedules and work flow. Items to be covered:

- LCI Presentation intro to LEAN
- LEAN Processes
- KHS&S' LEAN Journey
- Questions & Answers

CLASS II - A - THE STUCCO SURPRISES IN THE 2023 FLORIDA BUILDING CODE

Presented by Harry Lubits, UGL

Topics to be covered:

- Rainscreens, face barriers, and structural sheathing - What's it all about?
- The fallacy of drainage efficiency
- What will work the best in the Florida climate and what won't
- What do you need to tell your clients....tomorrow

Noon - 1:00 PM LUNCH FOR ALL

FLORIDA WALL & CEILING CONTRACTORS ASSOCIATION

ANNUAL EXECUTIVE'S CONFERENCE & TABLE TOP SHOW + NETWORKING

THURSDAY | JANUARY 19, 2023 | (CONT.)

1:15 - 3:15 PM

CLASS III - CLAIMS PRESERVATION: TOP MISTAKES IN PRESERVATION AND PRESENTATION

Presented by Daniel W. Matlow, Attorney, Vezina, Lawrence & Piscitelli, Ft. Lauderdale, FL

Claims for additional costs incurred on construction projects are a common and important issue for subcontractors. Taking proactive steps to preserve claims for additional costs is critical to their viability or strength. Contractors and subcontractors who do not take various steps to preserve their claims for additional costs often find out too late that they have not been preserved or are weak. This class will cover important mistakes that should be avoided in order to preserve your claims. Topics to be covered:

- Mistake #1 - Ignoring the contract
- Mistake #2 - Untimely Notice
- Mistake #3 - Waivers and Releases
- Mistake #4 - Not Tracking Costs Contemporaneously
- Mistake #5 - Preservation of the Estimate
- Mistake #6 - Inaccurate Accounting
- Mistake #7 - Failure to Reach Agreement on a Baseline Schedule
- Mistake #9 - Failing to Prepare Supporting Documentation
- Mistake #10 - Failing to Organize Supporting Documentation

BONUS TOPIC - PURCHASE ORDERS: BASIC CONSIDERATIONS

Purchase orders often cover important orders (involving potentially significant sums of money), but with either very little detail as to the basic deal terms or general terms and conditions. Other times, PO's may incorporate boilerplate "standard" terms and conditions which may not be well suited to the project at hand. This presentation will briefly cover important and practical considerations with respect to purchase orders.

CLASS III - A - FRAMERITE BUILDING SYSTEMS

Presented by Mike Fults and Kenny McMann, Marinoware

An overview of multiple steel framing products that help reduce labor, increase productivity and profitability. Discussion points:

- A new generation of framing - A new generation of framing engineered studs provide superior strength and trade-friendly features enhancing quality, speed,

- safety and coordination with other trades
- Fire and sound - Superior products to ensure performance and lessen installation risks
- Beyond studs - Beyond studs steel framing accessories including lath and plastering products, sleek finishes with beads and trims, channel accessories, clips and “tricks”

3:15 - 4:30 PM

CLASS IV – MATERIALS MANAGEMENT & PROCUREMENT

Navigating Broken Supply Chains - A Panel Session

Panelists include:

ROBERT SALVADOR, CEO DIGIBUILD

JERRY HORANI, CTO VCC CONSTRUCTION

BRAD BRADY, PRESIDENT, TOTAL FLOORING

ROBERT SANCHEZ, PRESIDENT, SPRAYLIE HOSPITALITY

Program will discuss the main material issues affecting projects right now, including:

- How has Covid impacted supply chains?
- What items in particular have seen major price or availability impacts?
- What do companies currently do to manage the process?
- What can they do to manage the process more effectively?
- What stakeholders are being affected and how are they reacting?
- What challenges come with introducing new technology? How to Manage?
- What are some of the ROI of Material Management Procurement softwares?
- What about software in general?
- Describe the ideal material management & procurement process.
- What is the future Supply Chain Outlook?
- Questions and Answer session

4:30 PM

CONFERENCE CONCLUDES



FLORIDA WALL AND CEILING ASSOCIATION

ANNUAL EXECUTIVE'S CONFERENCE & TABLE TOP SHOW + NETWORKING

JANUARY 18-19, 2023 • OMNI CHAMPION'S GATE RESORT • ORLANDO, FL

REGISTRATION: CONTRACTORS

PLEASE PRINT CLEARLY AND COMPLETE ALL INFORMATION

NAME _____

COMPANY _____

COMPANY ADDRESS _____

CITY _____ STATE _____ ZIP _____

EMAIL _____

NAME OF ATTENDEES

BEFORE 1/10

AFTER 1/10

1. _____	(\$200.00)	(\$250.00)
2. _____	(\$175.00)	(\$225.00)
3. _____	(\$175.00)	(\$225.00)
4. _____	(\$175.00)	(\$225.00)

Fee includes **ALL** Classes, Handouts, Breakfast, Lunch & Reception.

New Member Fee \$250.00 includes 1 Registration for Executive Conference and one year membership. Use membership application enclosed.

A block of rooms have been reserved for this event.

OMNI CHAMPION'S GATE - Room rate is \$179.00 + discounted resort fee of \$20.00

Call: 1-800-843-6664 and mention "FWCCA Executive Conference 2023" when booking rooms

Mail form with check to:

FWCCA, PO BOX 180458, CASSELBERRY, FL 32718

OR EMAIL TO: fwcca@fwcca.com



FLORIDA WALL AND CEILING ASSOCIATION

ANNUAL EXECUTIVE'S CONFERENCE & TABLE TOP SHOW + NETWORKING

JANUARY 18-19, 2023 • OMNI CHAMPION'S GATE RESORT • ORLANDO, FL

REGISTRATION: SUPERVISORS, FOREMEN, KEY-PERSONNEL PROGRAM

JANUARY 18, 2023

5:30 - 7:30 PM OPEN TABLE TOP SHOW + NETWORKING

JANUARY 19, 2023

8:00 - 10:00 AM CLASS I - LIENS & PAYMENT BOND CLAIMS: A PRACTICAL OVERVIEW
CLASS I - A - STEALTH ACCESS PANELS
10:15 AM - NOON CLASS II - INTRO TO LEAN CONSTRUCTION THROUGH LCI
CLASS II - A - THE STUCCO SURPRISES IN THE 2023 FLORIDA BUILDING CODE
1:15 PM - 3:15 PM CLASS III - CLAIMS PRESERVATION: TOP MISTAKES IN PRESERVATION
AND PRESENTATION // BONUS TOPIC - PURCHASE ORDERS: BASIC
CONSIDERATIONS
3:15 - 4:30 PM CLASS III - A - FRAMERITE BUILDING SYSTEMS
CLASS IV - MATERIALS MANAGEMENT & PROCUREMENT

PLEASE PRINT
CLEARLY AND
COMPLETE ALL
INFORMATION

COMPANY _____

COMPANY ADDRESS _____

CITY _____ STATE _____ ZIP _____

NAMES OF ATTENDEES

1. _____ (\$125.00)
2. _____ (\$100.00)
3. _____ (\$100.00)
4. _____ (\$100.00)

REGISTRATION FEE:
\$125.00 FOR THE FIRST PERSON,
\$100.00 FOR TWO OR MORE

REGISTRATION FEE INCLUDES:

BREAKFAST, ALL CLASSES AND HAND-OUTS, & LUNCH/NETWORKING
SESSION.

Mail form with check to:

FWCCA, PO BOX 180458, CASSELBERRY, FL 32718

OR EMAIL TO: fwcca@fwcca.com

FWCCA.COM



FWCCA

ANNUAL EXECUTIVE'S CONFERENCE & TABLE TOP SHOW + NETWORKING EVENT

JANUARY 18-19, 2023

OMNI CHAMPION'S GATE RESORT // ORLANDO, FLORIDA

OMNI CHAMPION'S GATE RESORT // ORLANDO, FLORIDA

JANUARY 18-19, 2023

ANNUAL EXECUTIVE'S CONFERENCE & TABLE TOP SHOW + NETWORKING EVENT

FWCCA

