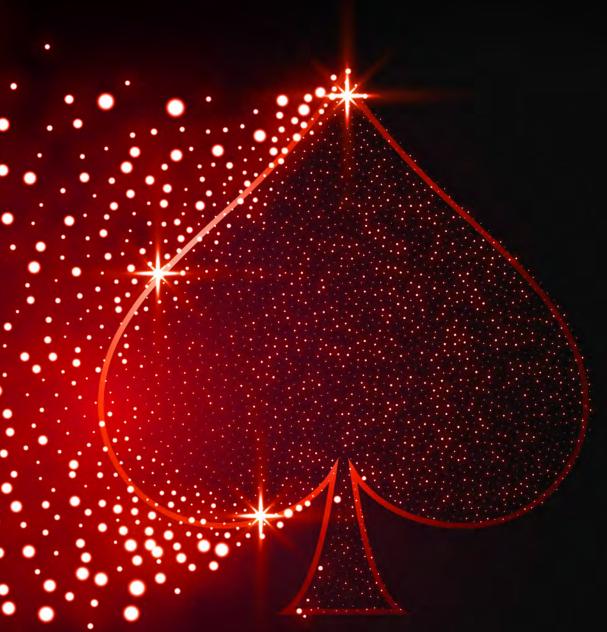


CONVENTION AGENDA

JULY 24-28, 2024

OMNI CHAMPIONS GATE RESORT, ORLANDO

FWEEF.EGM



WEDNESDAY, JULY 24TH

6:00 - BOARD OF DIRECTORS DINNER - A special evening for the FWCCA Board Members and spouses to say
8:00 pm "thank-you" for all the time, effort and money they donate to the Association throughout the year.

THURSORY, JULY 25TH

9:00 - GOLF COMMITTEE BREAKFAST - The committee will meet to discuss the final details of the Golf tournament and to review last minute task assignments/details of the tournament.

10:00 am - BOARD OF DIRECTORS ANNUAL MEETING - The annual meeting of the

Noon FWCCA Board will hold a short informal meeting and review of the convention agenda.

9:00 am - MEMBER & EXHIBITOR CHECK-IN - Registration Desk will be open to check-in all members and exhibitors for seekend events.

Noon - FLAPB - ANNUAL MEETING - Notice to be mailed directly to FLAPB members. Members are invited to participate in the FWCCA educational classes on Thursday and Friday along with Visting the Exhibits on Friday evening BUT, you must register with FWCCA for proper credentials.

12:30 - CLASS I - INTRODUCTION TO CONSTRUCTION DOCUMENTS AND ESTIMATING

2:30 pm Presented by Scott Rollins, ADR Wall Systems, Inc

In this session, attendees will work thru the process of identifying the scope they intend to bid, evaluating bid documents and scope of work. You will also be working with the instructor to verify the steps and discussing best practices for providing a competent price.

IDENTIFY AND SELECT PROJECTS TO BID

- · Evaluating invitations to bid
- · Schedule and impact to company backlog
- Review of pre-construction documents, bid forms, RFI deadlines, Bid deadlines. (bonds, insurances, etc)
 IDENTIFYING PROPER BID DOCUMENTS

Specifications

- A discussion of the typical blueprints you will need for your scope, as well as beneficial supplementary documents (floor plans, RCP plans, Finish schedules, Sections cuts, elevations, enlarged sections)
- Similar details and omissions from documents
- Related scopes of work that may affect your proposal
- Bid forms/or proposal
- Types of GC delivery

ATTENDEES WILL LEARN BASIC OF TAKEOFF MATERIAL AND LABOR

- Working thru problems and questions in scope
- Request for information
- Qualifying proposal
- · Identifying unresolved issues from bid to project management

PRICING AND SUBMISSION

Material quotes

- · Labor and productions on various types on non-typical details
- Financial climate and outside factors to consider, such as current schedule, location of project, current backlog CONTRACT NEGOTIATIONS
 - Preparation for construction including submittals, shop drawings and successful turnover to field staff





2:30 - CLASS II - INTRODUCTION TO COLLATED FASTENERS

3:30 pm Presented by Nandit Beri, SE Regional Sales Manager, Grabber Construction and Jason Roxburgh, Director of Innovation, Grabber Construction Products.

This program will be a definition and overview of collated fasteners and the benefits of using them. Also covered will be the following:

- Impact on Drywall Contractors' Business
- · Time and cost savings from efficiency and less waste and overhead and Improve productivity and profits
- Collated Fasteners Savings Calculator Demo
- · Show Calculator and how to use it and estimate potential cost
- Savings from switching to collated fasteners
- Grabber Collated Tool Systems
- Overview of Grabber collated screw guns and staplers, demonstration of tools in action and a review of different collated fasteners like screws and staples
- Question & Answer Session

2:30 - CLASS III - THE STEALTH OPPORTUNITY...FOR THOSE WHO ACT ON IT

3:30 pm Presented by Carter Benjamin, President, Wind-lock Corporation

Carter & Team will be reviewing a better way to access "whatever" you need to access in both a Commercial & Residential setting. Our obvious niche is primarily Commercial as we are currently concealing HVAC, electrical, plumbing fixtures/systems throughout the USA and beyond. Whether you are a distributor/dealer, or a contractor stop in to see how this product can help your business grow!

- GFRG STEALTH Access Panels what are they and why are they a better alternative?
- How is the installation process different and easy?
- We will have some samples/pictures on display
- If you are asking for ways to grow your business and offer a superior product for your customers, stop by, and meet the Stealth Team. Don't miss out on the STEALTH OPPORTUNITY!

3:30 - CLASS IV - FROM BID TO CLOSE-OUT CRIICAL PROCESSES

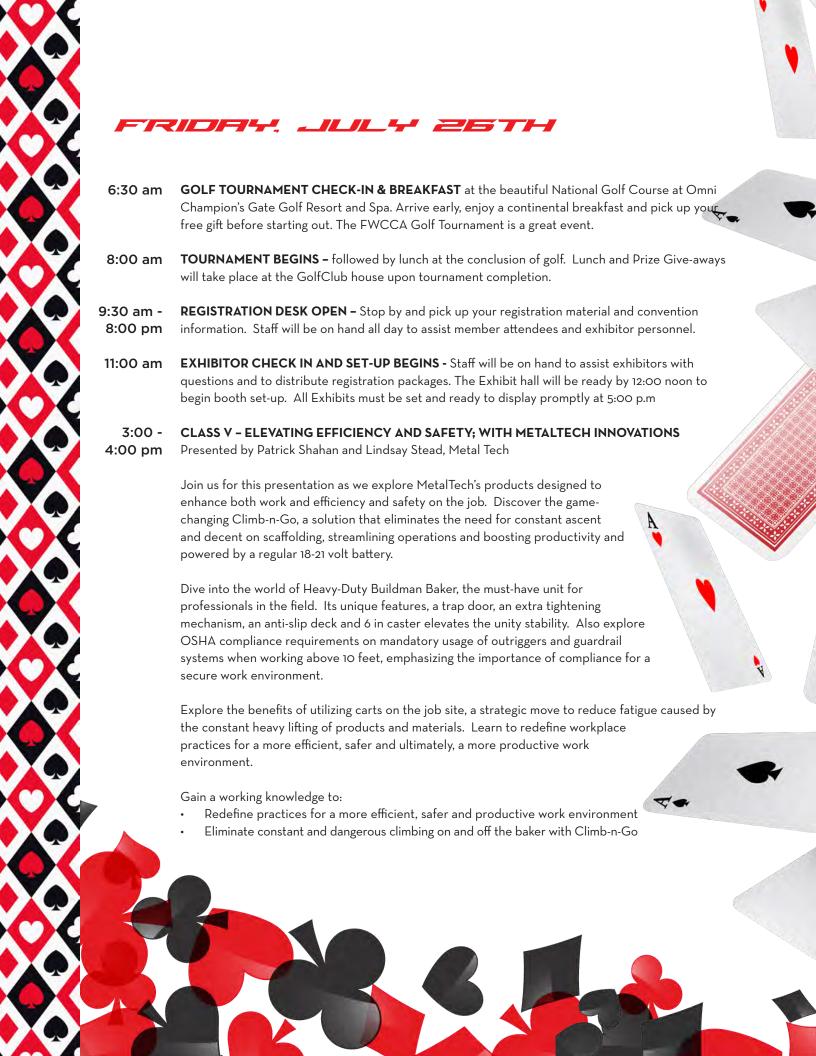
4:30 pm Presented by Abe Koury, Regi Mendoza and Kent Taylor, Master Wall, Inc

Throughout the stages of construction, there are critical processes and procedures which should be followed and understood. This session will focus on critical topics including Florida Building Code, Miami-Dade requirements, specification review, submittals, pre-con meetings, multi-trade coordination, project mock-ups, product approval, quality control and third-parties, punch lists and warranties. A session you won't want to miss including:

- · Understanding Building codes and testing requirements
- · Reviewing specifications and preparing proper submittals
- Prioritizing pre-con meetings, multi-trade coordination, and mock-ups
- Finishing strong QC checks, punch lists and warranties

6:00 - PRESIDENT'S RECEPTION - By Invitation only, a special reception hosted by FWCCA's President for Convention
 7:30 pm Sponsors, New Members, Past Presidents, Board members and VIP's. An opportunity to visit with old friends, meet some new attendees and enjoy some great fellowship with the Board of Directors.

A new added event to this reception is a Silent Auction to "kick-off" fundraising efforts for the Association's new Humanitarian Outreach Foundation - raising funds for Nationwide Charities. There will be great auction items for you guys and gals and a fun time will be had by all! Come prepared to network, enjoy some great fellowship and spend some money for a great cause.





SATRUDAY JULY 27TH

- **8:30 am REGISTRATION DESK OPENS -** Staff will be on hand once againto check in late arrivals. Check in early to pick up your registration information and exhibitor brochure.
- 9:00 am Noon EXHIBIT HALL OPEN Take time to visit all the exhibitors. During the show and experience hands-on new products, learn new Installation products and techniques and reacquaint yourself with old friends and make new ones. Prizes will be given away throughout the show.
- 9:30 11:00 am

 FASTEST GUNS IN THE SOUTH INSTALLER'S CONTESTS Register your company team
 for a chance to win big cash prizes for first, second and third place winners. Contest will
 be judged by a panel of FWCCA Contractor members for speed, technique and over-all
 appearance of installation. All teams must pre-register and be in the exhibit hall promptly
 at 9:15 a.m. to check-in and take their place At the station. Contest will begin 9:30 a.m.
 Promptly! Use separate Flyer to register teams limited to the first 10 teams registering,
 - 12:15 1:30 pm

 ANNUAL INDUSTRY AWARDS LUNCHEON along with the annual report on the affairs of the Association conducted by President, Jim Crews, A.W. Baylor Versapanel Plastering. Presentations to honor FWCCA Members for various activities and association involvement will also take place along with the annual recognition of Scholarship Award Winners. The last item of business on the agenda will be the introduction of the 2024-25 FWCCA Officers & Board of Directors.
 - 1:30 pm EXHIBIT HALL BREAKDOWN The Exhibit Hall will be closed and locked at 12:00 and NO BOOTHS will be broken down until after lunch due to security issues.
- 7:0010:00 pm

 THEME PARTY DINNER & ENTERTAINMENT Join us for this year's closing event CASINO ROYALE a James Bond evening. Full casino games including our craps table, poker,
 Texas Hold'em and Bond's favorite-the Roulette Wheel. At the conclusion of the event, there
 will be a ton of prizes for attendees to win. Another fun-filled event, complete with photo
 booth for remembrance photos, our popular "crab races" for the kids and a DJ so we can
 dance the night away!



A SPECIAL NOTE ABOUT OUR

SPONSORS

Each year, the FWCCA Convention and Trade Show grows bigger and better. This year is no exception. There are many manufacturers and distributors participating in this year's show along with great social and educational events. The cost of the FWCCA convention continues to remain affordable for even the smallest contractors. We are able to deliver such a high quality product at such an affordable rate thanks to our Sponsors.

AMES TOOLS

AMICO

A.W. BAYLOR VERSAPANEL

PLASTERING, INC

CEMEX, INC

CERTAINTEED GYPSUM

CLARKDIETRICH

DEMAND PRODUCTS

DRYVIT SYSTEMS/TREMCO

F F SYSTEMS, INC

GALVPRO

GRABBER CONSTR. PRODUCTS

GREENMAKER INDUSTRIES

JACKSON/FLAYLER CO.

JS SPECIALTY PRODUCTS

KINETICS NOISE CONTROL

LANCO PAINTS

MARINOWARE

MASTER WALL INC.

PLASTIC COMPONENTS, INC.

QUIKRETE/SPEC-MIX

RAM STEEL FRAMING

ROCKWOOL

R S ELLIOTT

SENCO/KYOCERA

STO CORP

SUMMIT/ARGOS CEMENT

TITAN FLORIDA

WALLS & CEILINGS MAGAZINE

WIND-LOCK

SUITCASING POLICY

The FWCCA Trade Show is open to all industry allies and convention attendees. However, any non-registered attendee who is observed soliciting business in the aisles, in a exhibitor's booth or anyone who is in violation of the FWCCA Trade Show rules will be asked to leave the exhibit hall immediately. The FWCCA Trade Show is for PAID, participating exhibitors and non-exhibiting companies will not be allowed to solicit business in the Show hall. This is a flagrant violation of the spirit of the FWCCA Show.

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