

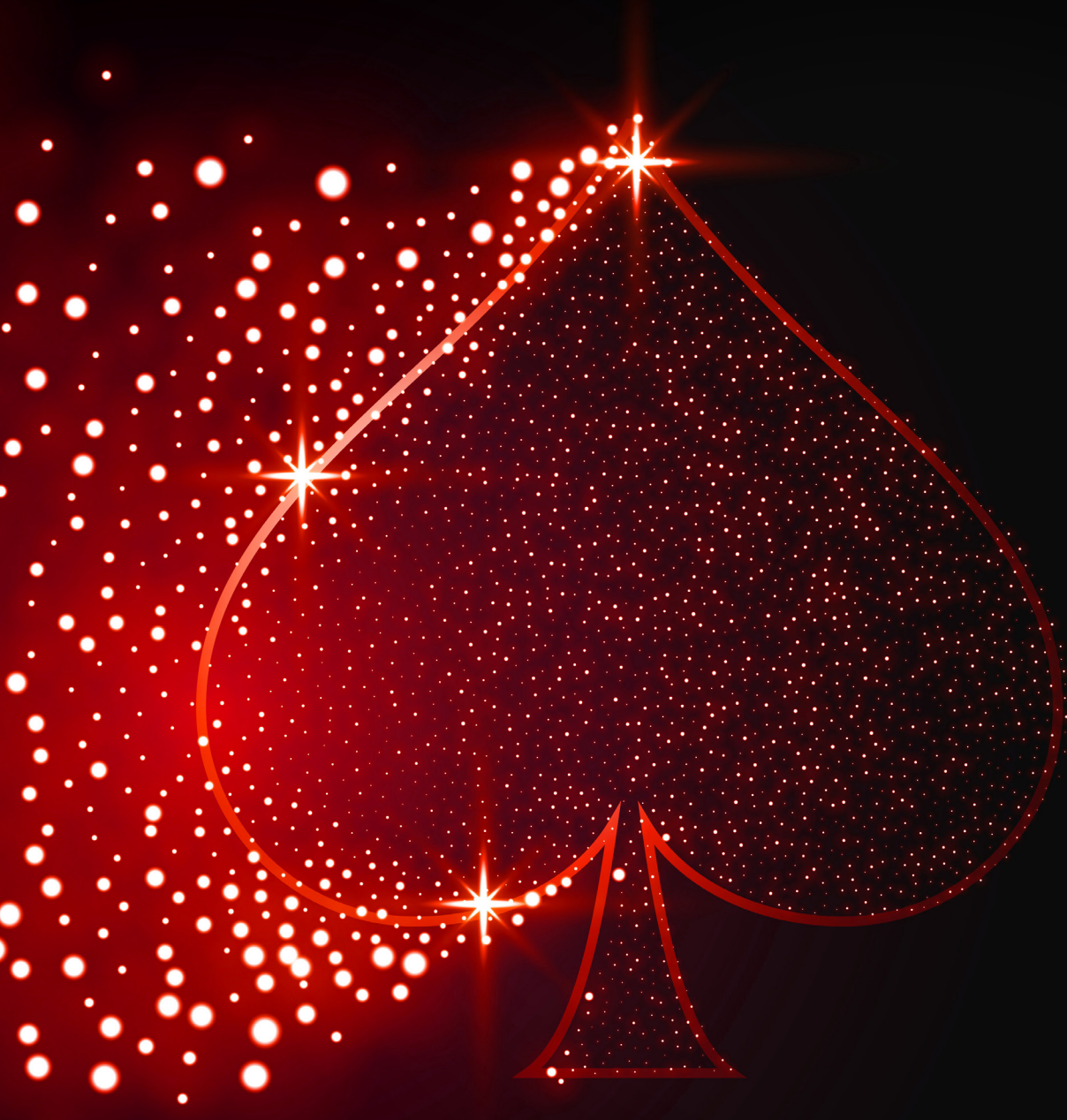
FWCCA ANNUAL

CONVENTION AGENDA

JULY 24-28, 2024

OMNI CHAMPIONS GATE RESORT, ORLANDO

FWCCA.COM



WEDNESDAY, JULY 24TH

6:00 - BOARD OF DIRECTORS DINNER - A special evening for the FWCCA Board Members and spouses to say
8:00 pm "thank-you" for all the time, effort and money they donate to the Association throughout the year.

THURSDAY, JULY 25TH

9:00 - GOLF COMMITTEE BREAKFAST - The committee will meet to discuss the final details of the Golf tournament and
10:00 am to review last minute task assignments/details of the tournament.

10:00 am - BOARD OF DIRECTORS ANNUAL MEETING - The annual meeting of the
Noon FWCCA Board will hold a short informal meeting and review of the convention agenda.

9:00 am - MEMBER & EXHIBITOR CHECK-IN - Registration Desk will be open to check-in all members and exhibitors for
5:00 pm weekend events.

Noon - FLAPB - ANNUAL MEETING - Notice to be mailed directly to FLAPB members. Members are invited to participate
1:30 pm in the FWCCA educational classes on Thursday and Friday along with
Visiting the Exhibits on Friday evening BUT, you must register with FWCCA for proper credentials.

12:30 - CLASS I - INTRODUCTION TO CONSTRUCTION DOCUMENTS AND ESTIMATING
2:30 pm Presented by Scott Rollins, ADR Wall Systems, Inc

In this session, attendees will work thru the process of identifying the scope they intend to bid, evaluating bid documents and scope of work. You will also be working with the instructor to verify the steps and discussing best practices for providing a competent price.

IDENTIFY AND SELECT PROJECTS TO BID

- Evaluating invitations to bid
- Schedule and impact to company backlog
- Review of pre-construction documents, bid forms, RFI deadlines, Bid deadlines. (bonds, insurances, etc)

IDENTIFYING PROPER BID DOCUMENTS

- Specifications
- A discussion of the typical blueprints you will need for your scope, as well as beneficial supplementary documents (floor plans, RCP plans, Finish schedules, Sections cuts, elevations, enlarged sections)
- Similar details and omissions from documents
- Related scopes of work that may affect your proposal
- Bid forms/or proposal
- Types of GC delivery

ATTENDEES WILL LEARN BASIC OF TAKEOFF MATERIAL AND LABOR

- Working thru problems and questions in scope
- Request for information
- Qualifying proposal
- Identifying unresolved issues from bid to project management

PRICING AND SUBMISSION

Material quotes

- Labor and productions on various types on non-typical details
- Financial climate and outside factors to consider, such as current schedule, location of project, current backlog

CONTRACT NEGOTIATIONS

- Preparation for construction including submittals, shop drawings and successful turnover to field staff

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2:30 - CLASS II - INTRODUCTION TO COLLATED FASTENERS

3:30 pm

Presented by Nandit Beri, SE Regional Sales Manager, Grabber Construction and Jason Roxburgh, Director of Innovation, Grabber Construction Products.

This program will be a definition and overview of collated fasteners and the benefits of using them.

Also covered will be the following:

- Impact on Drywall Contractors' Business
- Time and cost savings from efficiency and less waste and overhead and Improve productivity and profits
- Collated Fasteners Savings Calculator Demo
- Show Calculator and how to use it and estimate potential cost
- Savings from switching to collated fasteners
- Grabber Collated Tool Systems
- Overview of Grabber collated screw guns and staplers, demonstration of tools in action and a review of different collated fasteners like screws and staples
- Question & Answer Session

2:30 - CLASS III - THE STEALTH OPPORTUNITY...FOR THOSE WHO ACT ON IT

3:30 pm

Presented by Carter Benjamin, President, Wind-lock Corporation

Carter & Team will be reviewing a better way to access “whatever” you need to access in both a Commercial & Residential setting. Our obvious niche is primarily Commercial as we are currently concealing HVAC, electrical, plumbing fixtures/systems throughout the USA and beyond. Whether you are a distributor/dealer, or a contractor stop in to see how this product can help your business grow!

- GFRG STEALTH Access Panels - what are they and why are they a better alternative?
- How is the installation process different and easy?
- We will have some samples/pictures on display
- If you are asking for ways to grow your business and offer a superior product for your customers, stop by, and meet the Stealth Team. Don't miss out on the STEALTH OPPORTUNITY!

3:30 - CLASS IV - FROM BID TO CLOSE-OUT CRITICAL PROCESSES

4:30 pm

Presented by Abe Koury, Regi Mendoza and Kent Taylor, Master Wall, Inc

Throughout the stages of construction, there are critical processes and procedures which should be followed and understood. This session will focus on critical topics including Florida Building Code, Miami-Dade requirements, specification review, submittals, pre-con meetings, multi-trade coordination, project mock-ups, product approval, quality control and third-parties, punch lists and warranties. A session you won't want to miss including:

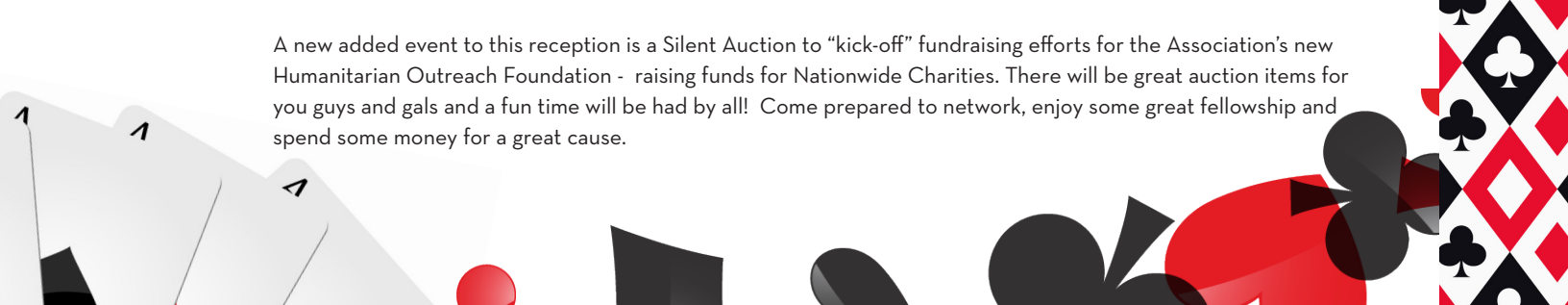
- Understanding Building codes and testing requirements
- Reviewing specifications and preparing proper submittals
- Prioritizing pre-con meetings, multi-trade coordination, and mock-ups
- Finishing strong QC checks, punch lists and warranties

6:00 - PRESIDENT'S RECEPTION - By Invitation only, a special reception hosted by FWCCA's President for Convention

7:30 pm

Sponsors, New Members, Past Presidents, Board members and VIP's. An opportunity to visit with old friends, meet some new attendees and enjoy some great fellowship with the Board of Directors.

A new added event to this reception is a Silent Auction to “kick-off” fundraising efforts for the Association's new Humanitarian Outreach Foundation - raising funds for Nationwide Charities. There will be great auction items for you guys and gals and a fun time will be had by all! Come prepared to network, enjoy some great fellowship and spend some money for a great cause.



FRIDAY, JULY 26TH

6:30 am GOLF TOURNAMENT CHECK-IN & BREAKFAST at the beautiful National Golf Course at Omni Champion's Gate Golf Resort and Spa. Arrive early, enjoy a continental breakfast and pick up your free gift before starting out. The FWCCA Golf Tournament is a great event.

8:00 am TOURNAMENT BEGINS - followed by lunch at the conclusion of golf. Lunch and Prize Give-aways will take place at the GolfClub house upon tournament completion.

9:30 am - 8:00 pm REGISTRATION DESK OPEN - Stop by and pick up your registration material and convention information. Staff will be on hand all day to assist member attendees and exhibitor personnel.

11:00 am EXHIBITOR CHECK IN AND SET-UP BEGINS - Staff will be on hand to assist exhibitors with questions and to distribute registration packages. The Exhibit hall will be ready by 12:00 noon to begin booth set-up. All Exhibits must be set and ready to display promptly at 5:00 p.m

3:00 - 4:00 pm CLASS V - ELEVATING EFFICIENCY AND SAFETY; WITH METALTECH INNOVATIONS
Presented by Patrick Shahan and Lindsay Stead, Metal Tech


Join us for this presentation as we explore MetalTech's products designed to enhance both work and efficiency and safety on the job. Discover the game-changing Climb-n-Go, a solution that eliminates the need for constant ascent and decent on scaffolding, streamlining operations and boosting productivity and powered by a regular 18-21 volt battery.

Dive into the world of Heavy-Duty Buildman Baker, the must-have unit for professionals in the field. Its unique features, a trap door, an extra tightening mechanism, an anti-slip deck and 6 in caster elevates the unity stability. Also explore OSHA compliance requirements on mandatory usage of outriggers and guardrail systems when working above 10 feet, emphasizing the importance of compliance for a secure work environment.

Explore the benefits of utilizing carts on the job site, a strategic move to reduce fatigue caused by the constant heavy lifting of products and materials. Learn to redefine workplace practices for a more efficient, safer and ultimately, a more productive work environment.

Gain a working knowledge to:

- Redefine practices for a more efficient, safer and productive work environment
- Eliminate constant and dangerous climbing on and off the baker with Climb-n-Go

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- Increase comfort and heavy loads with the Buildman Baker
 - Learn OSHA compliance essentials in the scaffold industry
 - Reduce fatigue from constant lifting with cart

4:00 - 5:00 pm CLASS VI - THE BENEFITS OF USING A PEO FOR WORKERS' COMPENSATION CLAIMS MANAGEMENT

Presented by Jared Firestine, South East Personnel Leasing, Inc. (Former Drywall Contractor)

- What is a PEO
- Experience
- Compliance
- Risk Reduction
- Protect your Business

4:00 - 5:00 pm CLASS VII - EXTERIOR CEILINGS IN FLORIDA AND COASTAL AREAS

Presented by Ryan Smith, Armando Aragon, Bill McConaughy and J. Ryan Smith, P.E. , Ram Steel Framing, Inc.

Exterior ceilings in Florida and other coastal regions pose challenges to designers, framers and finishers. With post tension slabs, and limited attached methods, systems must be engineered to resist high wind loads and still be constructable and economical.


Additionally, finished systems are brittle and require stiff framing and control joints to minimize cracking. This Seminar will offer common approaches and options for addressing these conditions.

Points to be covered:

- Design Considerations
- Framing Options and Examples
- Exterior Grid Ceilings
- Fastening to Structure
- Movement, Control Joints & Expansion Jointes

5:00 - 8:00 pm EXHIBIT HALL OPEN W/SNACKS & CASH BAR - This year's Exhibit hall is bigger and better than ever before! Exhibits in this year's show are from throughout Florida and the nation. Arrive early and be prepared to stay a while.

8:00 pm On OPEN EVENING for Exhibitors Hospitality Suites, dinner with vendors, etc. There are several great restaurants on the property for you to visit. Many of the Exhibitors will sponsor separate hospitality suites and invitations will be mailed directly by exhibitors to contractors.



SATURDAY, JULY 27TH

- 8:30 am REGISTRATION DESK OPENS** - Staff will be on hand once again to check in late arrivals. Check in early to pick up your registration information and exhibitor brochure.
- 9:00 am - Noon EXHIBIT HALL OPEN** - Take time to visit all the exhibitors. During the show and experience hands-on new products, learn new Installation products and techniques and reacquaint yourself with old friends and make new ones. Prizes will be given away throughout the show.
- 9:30 - 11:00 am FASTEST GUNS IN THE SOUTH - INSTALLER'S CONTESTS** - Register your company team for a chance to win big cash prizes for first, second and third place winners. Contest will be judged by a panel of FWCCA Contractor members for speed, technique and over-all appearance of installation. All teams must pre-register and be in the exhibit hall promptly at 9:15 a.m. to check-in and take their place At the station. Contest will begin 9:30 a.m. Promptly! Use separate Flyer to register teams - limited to the first 10 teams registering,
- 12:15 - 1:30 pm ANNUAL INDUSTRY AWARDS LUNCHEON** along with the annual report on the affairs of the Association conducted by President, Jim Crews, A.W. Baylor Versapanel Plastering. Presentations to honor FWCCA Members for various activities and association involvement will also take place along with the annual recognition of Scholarship Award Winners. The last item of business on the agenda will be the introduction of the 2024-25 FWCCA Officers & Board of Directors.
- 1:30 pm EXHIBIT HALL BREAKDOWN** - The Exhibit Hall will be closed and locked at 12:00 and NO BOOTHS will be broken down until after lunch due to security issues.
- 7:00- 10:00 pm THEME PARTY DINNER & ENTERTAINMENT** - Join us for this year's closing event - CASINO ROYALE a James Bond evening. Full casino games including our craps table, poker, Texas Hold'em and Bond's favorite-the Roulette Wheel. At the conclusion of the event, there will be a ton of prizes for attendees to win. Another fun-filled event, complete with photo booth for remembrance photos, our popular "crab races" for the kids and a DJ so we can dance the night away!

TIME TO PARTY

DUE TO THE POPULARITY OF OUR SATURDAY NIGHT THEME PARTY - RESERVATIONS ARE A MUST. CHILDREN'S TICKETS WILL BE DISCOUNTED FOR DINNER BUT, ALL CHILDREN MUST HAVE TICKETS FOR ATTENDANCE!

BE SURE TO CHECK OFF YOUR ATTENDANCE REQUEST ON THE REGISTRATION FORM! TICKETS WILL NOT BE SOLD AT THE DOOR AND ARE LIMITED TO FULL CONVENTION REGISTRANTS AND EXHIBITORS.

A SPECIAL NOTE ABOUT OUR ***SPONSORS***

Each year, the FWCCA Convention and Trade Show grows bigger and better. This year is no exception. There are many manufacturers and distributors participating in this year's show along with great social and educational events. The cost of the FWCCA convention continues to remain affordable for even the smallest contractors. We are able to deliver such a high quality product at such an affordable rate thanks to our Sponsors.

AMES TOOLS	KINETICS NOISE CONTROL
AMICO	LANCO PAINTS
A.W. BAYLOR VERSAPANEL	MARINOWARE
PLASTERING, INC	MASTER WALL INC.
CEMEX, INC	PLASTIC COMPONENTS, INC.
CERTAINTED GYPSUM	QUIKRETE/SPEC-MIX
CLARKDIETRICH	RAM STEEL FRAMING
DEMAND PRODUCTS	ROCKWOOL
DRYVIT SYSTEMS/TREMCO	R S ELLIOTT
F F SYSTEMS, INC	SENCO/KYOCERA
GALVPRO	STO CORP
GRABBER CONSTR. PRODUCTS	SUMMIT/ARGOS CEMENT
GREENMAKER INDUSTRIES	TITAN FLORIDA
JACKSON/FLAYLER CO.	WALLS & CEILINGS MAGAZINE
JS SPECIALTY PRODUCTS	WIND-LOCK

SUITCASING POLICY

The FWCCA Trade Show is open to all industry allies and convention attendees. However, any non-registered attendee who is observed soliciting business in the aisles, in a exhibitor's booth or anyone who is in violation of the FWCCA Trade Show rules will be asked to leave the exhibit hall immediately. The FWCCA Trade Show is for PAID, participating exhibitors and non-exhibiting companies will not be allowed to solicit business in the Show hall. This is a flagrant violation of the spirit of the FWCCA Show.

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